

Australia in the Global Environment



About the Authors



Michael Parkin is Professor Emeritus in the Department of Economics at the University of Western Ontario, Canada. Professor Parkin studied economics in England and began his university teaching career immediately after graduating with a B.A. He learned the subject on the job at the University of Essex, England's most exciting new university of the 1960s, and at the age of 30 became one of the youngest full professors. His many visiting positions include spells at the Reserve Bank of Australia, the University of New South Wales, Bond University and the Bank of Japan. He is a past president of the Canadian Economics Association and has served on the editorial boards of the American Economic Review and the Journal of Monetary Economics. His research in macroeconomics, monetary economics and international economics has resulted in more than 160 publications in journals and edited volumes, including the American Economic Review, the Journal of Political Economy, the Review of Economic Studies, the Journal of Monetary Economics and the Journal of Money, Credit, and Banking. He became most visible to the public with his work that discredited the use of wage and price controls to tame inflation.



Robin Bade was an undergraduate at the University of Queensland where she earned degrees in mathematics and economics. After a spell teaching high school mathematics and physics, she enrolled as a Ph.D. student at ANU, from which she graduated in 1970. She has held faculty appointments at the University of Edinburgh, Bond University, and at the Universities of Manitoba, Toronto, and Western Ontario. Her research on international capital flows appears in the *International Economic Review* and the *Economic Record*.

Robin has been teaching introductory economics (alongside macroeconomics and international economics) since 1970. She developed many of the ideas found in this text while conducting tutorials with her students at the University of Western Ontario.

Robin and Michael are a wife-and-husband team. Their most notable joint research created the Bade-Parkin Index of central bank independence and spawned a vast amount of research on that topic. They don't claim credit for the independence of the new European Central Bank, but its constitution and the movement towards greater independence of central banks around the world were aided by their pioneering work. Their joint textbooks include *Macroeconomics* (Prentice-Hall), *Modern Macroeconomics* (Pearson Education Canada), *Economics: Canada in the Global Environment*, the Canadian adaptation of Parkin, *Economics* (Pearson) and *Foundations of Economics* (Pearson). They are dedicated to the challenge of explaining economics ever more clearly to a growing body of students.

Music, theatre, opera, art and walking on the beach provide their relaxation and fun.

Contents

PART 1 INTRODUCTION

CHAPTER 1 Getting Started	1
LEARNING OBJECTIVES	1

1.1 Definition and Questions 2

Scarcity 2
Economics Defined 2
What, How and For Whom? 3
Can the Pursuit of Self-Interest Be in the Social Interest? 4
REVIEW 1.1 7

1.2 The Economic Way of Thinking 8

Economic Ideas 8
A Choice Is a Tradeoff 8
Cost: What You *Must* Give Up 8
Benefit: What You Gain 9
Rational Choice 9
How Much? Choosing at the Margin 10
Choices Respond to Incentives 11
Economics as Social Science 12
Economics as Policy Tool 14
REVIEW 1.2 16

CHAPTER SUMMARY 17

CHAPTER REVIEW 18

Appendix: Making and Using Graphs 21

Basic Idea 21
Interpreting Data Graphs 22
Interpreting Graphs Used in Economic Models 24
The Slope of a Relationship 27
Relationships Among More Than Two
Variables 28

APPENDIX REVIEW 30

■ EYE on the PAST

Adam Smith and the Birth of Economics as a Social Science 13

EYE on the BENEFIT AND COST of UNIVERSITY

Did You Make the Right Decision? 15

The Australian and Global Economies 31

LEARNING OBJECTIVES 31

2.1 What, How and For Whom? 32

What Do We Produce? 32 How Do We Produce? 34 For Whom Do We Produce? 37 REVIEW 2.1 38

2.2 The Global Economy 39

The People 39
The Economies 39
What in the Global Economy? 40
How in the Global Economy? 42
For Whom in the Global Economy? 42
REVIEW 2.2 45

2.3 The Circular Flows 46

Households and Firms 46
Markets 46
Real Flows and Money Flows 46
Governments 48
Governments in the Circular Flow 49
Circular Flows in the Global Economy 50
REVIEW 2.3 52

CHAPTER SUMMARY 53

CHAPTER REVIEW 54

■ EYE on the AUSTRALIAN ECONOMY

What We Produce 33

■ EYE on the PAST

Changes in What We Produce 34

■ EYE on the GLOBAL ECONOMY

Hong Kong's Rapid Economic Growth 70

■ EYE on the GLOBAL ECONOMY

No One Knows How to Make a Pencil 71

EYE on YOUR LIFEYour Comparative Advantage 74EYE on the NEWS
Food Production Possibilities and Opportunity Cost
CHAPTER 4 Demand and Supply 83 LEARNING OBJECTIVES 83
Competitive Markets 84 4.1 Demand 85
The Law of Demand 85 Demand Schedule and Demand Curve 85 Changes in Demand 87 Illustrating Changes in Buying Plans 88
REVIEW 4.1 89
4.2 Supply 90 The Law of Supply 90
Supply Schedule and Supply Curve 90 Changes in Supply 92 Illustrating a Change in Selling Plans 93
 REVIEW 4.2 95 4.3 Market Equilibrium 96 Price: A Market's Automatic Regulator 96 Predicting Price Changes: Three Questions 97 Effects of Changes in Demand 98 Effects of Changes in Supply 100 Effects of Changes in Both Demand and Supply 102
REVIEW 4.3 104 4.4 Price Rigidities 105
Price Floor 105 Price Ceiling or Price Cap 107 Sticky Price 109 REVIEW 4.4 112
CHAPTER SUMMARY 113
CHAPTER REVIEW 114
MATHEMATICAL NOTE 116 ■ EYE on YOUR LIFE Understanding and Using Demand and Supply 94 ■ EYE on the GLOBAL ECONOMY The Markets for Cocoa and Chocolate 99 ■ EYE on the GLOBAL ECONOMY Why Did the Price of Coffee Fall? 101

■ EYE on the AUSTRALIAN ECONOMY

Demand and Supply: The Price of Wool 110

EYE on the NEWS

Measuring the Effect of the Minimum Wage 107

76

χV

PART 2 MONITORING THE MACROECONOMY

CHAPTER 5			
GDP: A N	leasure	of Total	
Producti	on and	Income	119
LEARNING O	BJECTIVES	119	

5.1 GDP, Income and Expenditure 120

GDP Defined 120 Circular Flows in the Australian Economy 121 Expenditure Equals Income 122 **REVIEW 5.1** 124

5.2 Measuring Australian GDP 125

The Expenditure Approach 125 The Income Approach 127 GDP and Related Measures of Production and Income 128 Real GDP and Nominal GDP 130 Calculating Real GDP 130 Using the Real GDP Numbers 131 **REVIEW 5.2** 132

5.3 The Uses and Limitations of Real **GDP** 133

The Standard of Living Over Time 133 Tracking the Course of the Business Cycle 134 The Standard of Living Among Countries 136 Goods and Services Omitted from GDP 137 Other Influences on the Standard of Living 138 **REVIEW 5.3** 142

CHAPTER SUMMARY 143

CHAPTER REVIEW 144

Appendix: Measuring Real GDP 147

The Problem With Base-Year Prices 147 Value Production in the Prices of Adjacent Years 147

APPENDIX REVIEW 150

EYE on the AUSTRALIAN ECONOMY

Is a Computer Program an Intermediate Good or a Final Good? 126

EYE on the BOOMS and BUSTS

How Do We Track the Booms and Busts in Our Economy? 136

EYE on YOUR LIFE

Making GDP Personal 138

EYE on the GLOBAL ECONOMY

Which Country Has the Highest Standard of Living? 139

EYE on the NEWS

Where Are We Heading? 140

CHAPTER 6 lobs and Unemployment 151

LEARNING OBJECTIVES 151

6.1 **Labour Market Indicators** 152

Labour Force Survey 152 Labour Force Survey Criteria 152 Two Main Labour Market Indicators 153 Broader Measures of Unemployment 154 **REVIEW 6.1** 156

6.2 Labour Market Trends and Fluctuations 157

Unemployment Rate 157 The Participation Rate 158 Alternative Measures of Underused Labour Resources 160 A Closer Look at Part-Time Employment 161 **REVIEW 6.2** 162

6.3 Unemployment and Full **Employment** 163

Frictional Unemployment 163 Structural Unemployment 163 Cyclical Unemployment 164 "Natural" Unemployment 164 Unemployment and Real GDP 165 **REVIEW 6.3** 170

CHAPTER SUMMARY 171

CHAPTER REVIEW 172

EYE on the AUSTRALIAN ECONOMY

The Labour Force Survey 155

■ EYE on the AUSTRALIAN ECONOMY

The Gig Economy 159

EYE on the UNEMPLOYED

How Long Does It Take to Find a Job? 164

EYE on YOUR LIFE

Your Labour Market Status and Activity 166

EYE on the NEWS

The Australian Labour Market in 2018 168



LEARNING OBJECTIVES 175

7.1 The Consumer Price Index 176

Reading the CPI Numbers 176
Constructing the CPI 176
The CPI Market Basket 176
The Quarterly Price Survey 177
Calculating the CPI 178
Measuring Inflation and Deflation 179
REVIEW 7.1 181

7.2 The CPI and Other Price Level Measures 182

Sources of Bias in the CPI 182
The Magnitude of the Bias 183
Two Consequences of the CPI Bias 184
Alternative Measures of the Price Level and Inflation
Rate 185
REVIEW 7.2 187

7.3 Nominal and Real Values 188

Dollars and Cents at Different Dates 188

Nominal and Real Values in Macroeconomics 189 Nominal GDP and Real GDP 189 Nominal Wage Rate and Real Wage Rate 190 Nominal Interest Rate and Real Interest Rate 192 REVIEW 7.3 196

CHAPTER SUMMARY 197

CHAPTER REVIEW 198

EYE on the PAST

700 Years of Inflation and Deflation 180

EYE on the AUSTRALIAN ECONOMY

Deflating the GDP Balloon 189

EYE on the PAST

The Nominal and Real Wage Rates of Presidents of the United States 191

EYE on BOX OFFICE HITS

Which Movie *Really* Was the Biggest Box Office Hit? 192

■ EYE on YOUR LIFE

A Student's CPI 193

EYE on the NEWS

Have Australian Wages Stagnated? 194

PART 3 UNDERSTANDING THE MACROECONOMY



LEARNING OBJECTIVES 201

8.1 The Basics of Economic Growth 202

Economic Growth Versus Business Cycle
Expansion 202
Calculating Growth Rates 202
The Magic of Sustained Growth 202
REVIEW 8.1 205

8.2 The Mechanics of Economic Growth 206

The Production Function 206
The Quantity of Labour 206
Growth of the Supply of Labour 208
Growth of Labour Productivity 211
Labour Productivity Source of Improved Living Standards 212
REVIEW 8.2 215

8.3 What Makes an Economy Grow? 216

Preconditions for Productivity Growth 216 The Pace of Productivity Growth 217 New Growth Theory 218 Policies to Achieve Faster Growth 220

REVIEW 8.3 224

CHAPTER SUMMARY 225

CHAPTER REVIEW 226

EYE on the PAST

How Fast Has Real GDP per Person Grown? 204

EYE on the GLOBAL ECONOMY

Labour Productivity in Australia, Europe and the United States 211

EYE on the GLOBAL ECONOMY

Why Do Americans Earn More and Produce More than Australians? 214

■ EYE on YOUR LIFE

How You Influence and Are Influenced by Economic Growth 220

EYE on RICH and POOR NATIONS

Why Are Some Nations Rich and Others Poor? 221

EYE on the NEWS

Making an Economy Grow 222



LEARNING OBJECTIVES 229

9.1 Financial Institutions and Markets 230

Some Finance Definitions 230
Markets for Financial Capital 231
Financial Institutions 233
Insolvency and Illiquidity 234
Interest Rates and Asset Prices 234
REVIEW 9.1 235

9.2 The Loanable Funds Market 236

Flows in the Loanable Funds Market 236
The Demand for Loanable Funds 237
The Supply of Loanable Funds 240
Equilibrium in the Loanable Funds Market 243
Changes in Demand and Supply 244
REVIEW 9.2 245

9.3 Government in Loanable Funds Market 246

A Government Budget Surplus 246 A Government Budget Deficit 247

REVIEW 9.3 252

CHAPTER SUMMARY 253

CHAPTER REVIEW 254

■ EYE on YOUR LIFE

Your Participation in the Loanable Funds Market 248

EYE on FINANCIAL MARKETS

Why Have Interest Rates Been So Low? 249

EYE on the NEWS

Interest Rates Low but Fall 250

CHAPTER 10 Money, the Price Level and Inflation 257

LEARNING OBJECTIVES 257

10.1 What is Money? 258

Definition of Money 258
The Functions of Money 258
Money Today 260
Official Measures of Money: M1 and M3 260
Cheques, Credit Cards, Debit Cards
and EFTPOS? 261
An Embryonic New Money: e-Cash 262
REVIEW 10.1 263

10.2 The Banking System 264

Deposit-Taking Institutions 264 What Banks Do 264 The Reserve Bank of Australia 266 REVIEW 10.2 269

10.3 Regulating the Quantity of Money 270

Creating Deposits by Making Loans 270
The Reserve Bank's Policy Tools 271
How Open Market Operations Change the
Monetary Base 272
The Multiplier Effect of an Open Market
Operation 273
The Money Multiplier 274

REVIEW 10.3 276

10.4 Money, the Interest Rate and the Price Level 277

The Demand for Money 277
Changes in the Demand for Money 278
The Supply of Money 279
The Nominal Interest Rate 279
Changing the Interest Rate 280
The Money Market in the Long Run 281
REVIEW 10.4 284

CHAPTER SUMMARY 285

CHAPTER REVIEW 286

■ EYE on the PAST

The "Invention" of Banking 267

■ EYE on YOUR LIFE

Money and Your Role in Its Creation 270

■ EYE on CREATING MONEY

How Does the Reserve Bank Create Money and Regulate Its Quantity? 275

EYE on the NEWS

The Reserve Bank in Action 282

CHAPTER 11 Aggregate Supply and Aggregate Demand 289

LEARNING OBJECTIVES 289

11.1 Aggregate Supply 290

Aggregate Supply Basics 290 Changes in Aggregate Supply 293 REVIEW 11.1 295

11.2 Aggregate Demand 296

Aggregate Demand Basics 296 Changes in Aggregate Demand 298

	The Aggregate Demand Multiplier 300 REVIEW 11.2 301	12 4	REVIEW 12.3 335 The 4D Curve and Equilibrium	
11.3	Explaining Economic Trends and Fluctuations 302	12.4	The <i>AD</i> Curve and Equilibrium Expenditure 336 Deriving the <i>AD</i> Curve from Equilibrium	
	Macroeconomic Equilibrium 302		Expenditure 336	
	Three Types of Macroeconomic Equilibrium 303		REVIEW 12.4 340	
	Economic Growth and Inflation Trends 304 The Business Cycle 305	CHAP	PTER SUMMARY 341	
	Inflation Cycles 306	CHAP	TER REVIEW 342	
	Deflation and the Great Depression 308 REVIEW 11.3 312	MATH	HEMATICAL NOTE 344	
CHAR			EYE on the AUSTRALIAN ECONOMY	
	TER SUMMARY 313		The Australian Consumption Function 322	
CHAP	EYE on the AUSTRALIAN ECONOMY Australian Economic Growth, Inflation and the		EYE on the PAST Say's Law and Keynes' Principle of Effective Demand 328	
	Business Cycle 304		■ EYE on YOUR LIFE	
	EYE on YOUR LIFE		Looking for Multipliers 333	
	Using the AS-AD Model 308		■ EYE on the MULTIPLIER	
	■ EYE on the BUSINESS CYCLE		How Big Is the Government Expenditure Multiplier?	334
	How Did Australia Escape the Global Recession of		EYE on the NEWS	
	2008? 309		The Expenditure Multiplier in Reverse Gear 338	
	■ EYE on the NEWS The Outlook for the Australian Economy in 2019–2020 310		CHAPTER 13 The Short-Run Policy	
			Tradeoff 349	
	CHAPTER 12		LEARNING OBJECTIVES 349	
	Aggregate Expenditure	13.1	The Short-Run Phillips Curve 350	
	Multiplier 317		Aggregate Supply and the Short-Run Phillips	
	LEARNING OBJECTIVES 317		Curve 351	
12.1	Expenditure Plans and Real GDP 318 The Consumption Function 318 Imports and Real GDP 322		Aggregate Demand Fluctuations 353 Why Bother with the Phillips Curve? 354 REVIEW 13.1 355	
	REVIEW 12.1 323	13.2	Short-Run and Long-Run Phillips Curves	356
12.2	Equilibrium Expenditure 324 Induced Expenditure and Autonomous Expenditure 324 Aggregate Planned Expenditure and Real GDP 324 Equilibrium Expenditure 326 Convergence to Equilibrium 327		The Long-Run Phillips Curve 356 Expected Inflation 357 The Natural Rate Hypothesis 358 Changes in the Natural Unemployment Rate 359 Have Changes in the Natural Unemployment Rate Changed the Tradeoff? 360 REVIEW 13.2 362	
	REVIEW 12.2 329	12.2		
12.3	Expenditure Multipliers 330 The Basic Idea of the Multiplier 330 The Size of the Multiplier 331 The Multiplier and the MPC 331 The Multiplier Imports and Income Taxos 322	13.3	Influencing Inflation and Unemployment 363 Influencing the Expected Inflation Rate 363 Targeting the Unemployment Rate 364 REVIEW 13.3 368	
	The Multiplier, Imports and Income Taxes 332 Business-Cycle Turning Points 334	СНАВ	OTER SUMMARY 369	

CHAPTER REVIEW 370

■ EYE on the GLOBAL ECONOMY

Inflation and Unemployment 353

EYE on the PAST

The U.S. Phillips Curve 354

EYE on the PAST

A Live Test of the Natural Rate Hypothesis 359

EYE on the TRADEOFF

Can We Keep Inflation Low as Unemployment Falls? 361

EYE on YOUR LIFE

The Short-Run Tradeoff in Your Life 365

EYE on the NEWS

Today's Shifting Short-Run Tradeoff 366

PART 4 MACROECONOMIC POLICY



LEARNING OBJECTIVES 373

14.1 The Australian Government Budget 374

The Budget Making Process 374
The Budget in 2017/18 374
Budget Balance and Debt 376
Why Do Deficits and Debts Matter? 376
The Budget Time Bomb 378

REVIEW 14.1 380

14.2 Fiscal Stimulus 381

Schools of Thought and Cracks in Today's
Consensus 381

Fiscal Policy and Aggregate Demand 382

Automatic Fiscal Policy 382

Cyclical and Structural Budget Balances 383

Discretionary Fiscal Policy 384

A Successful Fiscal Stimulus 385

Limitations of Discretionary Fiscal Policy 386

REVIEW 14.2 387

14.3 The Supply Side: Potential GDP and Growth 388

Full Employment and Potential GDP 388
Fiscal Policy, Employment and Potential GDP 388
Fiscal Policy and Potential GDP: A Graphical
Analysis 390
Taxes Deficits and Economic Growth 391

Taxes, Deficits and Economic Growth 391 The Supply-Side Debate 392

Combined Demand-Side and Supply-Side Effects 394 Long-Run Fiscal Policy Effects 395

REVIEW 14.3 398

CHAPTER SUMMARY 399

CHAPTER REVIEW 400

EYE on the PAST

Australian Government Budgets Since 1970/71 377

EYE on the GLOBAL ECONOMY

Australia's Deficit and Debt in Global Perspective 379

EYE on the AUSTRALIAN ECONOMY

Structural and Cyclical Budget Balances 383

EYE on the GLOBAL ECONOMY

Some Real-World Tax Wedges 389

■ EYE on the BUDGET DEFICIT

Will Australia's Government Budget Return to and Remain in Surplus? 393

EYE on YOUR LIFE

Your Views on Fiscal Policy and How Fiscal Policy Affects You 395

EYE on the NEWS

A Supply-Side Policy 396

CHAPTER 15 Monetary Policy 403

LEARNING OBJECTIVES 403

15.1 Objective, Framework and Tools 404

Monetary Policy Objective 404
Statement on the Conduct of Monetary Policy 404
A Prerequisite for Achieving the Goals of Monetary
Policy 405

Responsibility for Monetary Policy 406 The Conduct of Monetary Policy 406

REVIEW 15.1 411

15.2 Monetary Policy Transmission 412

Quick Overview 412 Interest Rate Changes 412 Exchange Rate Changes 414 Money and Bank Loans 414

The Long-Term Real Interest Rate 415

Expenditure Plans 415

The Reserve Bank Fights Recession 416

The Reserve Bank Fights Inflation 418

Loose Links and Long and Variable Lags 420

A Final Reality Check 420

REVIEW 15.2 421

15.3 Alternative Monetary Policy Strategies 422

How Well Does Inflation Targeting Work? 422

Money Targeting 424	
Nominal GDP Targeting	425
Why Targets and Rules?	425
REVIEW 15.3 428	
TED CUINANAA DV 400	

CHAPTER SUMMARY 429

CHAPTER REVIEW 430

■ EYE on the RESERVE BANK in a CRISIS

Did the Reserve Bank Save Us from the Global Financial Crisis? 410

EYE on the GLOBAL ECONOMY

Inflation Targeting Around the World 423

■ EYE on YOUR LIFE

Your Views on Monetary Policy and How Monetary Policy Affects You 425

EYE on the NEWS

A Reserve Bank Interest Rate Decision 426

CHAPTER 16 International Trade Policy 433

LEARNING OBJECTIVES 433

16.1 How Global Markets Work 434

International Trade Today 434
What Drives International Trade? 434
Why Australia Imports Cars 436
Why Australia Exports Coal 437
Winners, Losers and Net Gains From Trade 438
REVIEW 16.1 440

16.2 International Trade Restrictions 441

Tariffs 441 Import Quotas 444 Other Import Barriers 445 REVIEW 16.2 446

16.3 The Case Against Protection 447

Three Traditional Arguments for Protection 447
Four Newer Arguments for Protection 449
Why Is International Trade Restricted? 450
REVIEW 16.3 454

CHAPTER SUMMARY 455

CHAPTER REVIEW 456

■ EYE on the AUSTRALIAN ECONOMY

Australian Exports and Imports 435

■ EYE on GLOBALISATION

Who Wins and Who Loses from Globalisation? 439

EYE on the PAST

The History of Australian Tariffs 441

EYE on YOUR LIFE

International Trade 451

EYE on the NEWS

The Benefits of Free Trade 452

CHAPTER 17 International Finance 459

LEARNING OBJECTIVES 459

17.1 Financing International Trade 460

Balance of Payments Accounts 460
Borrowers and Lenders 462
Debtors and Creditors 462
Current Account Balance 463
Net Exports 463

REVIEW 17.1 466

17.2 The Exchange Rate 467

Demand in the Foreign Exchange Market 468
The Law of Demand for Foreign Exchange 468
Changes in the Demand for Australian Dollars 469
Supply in the Foreign Exchange Market 471
The Law of Supply of Foreign Exchange 471
Changes in the Supply of Australian Dollars 472
Foreign Exchange Market Equilibrium 474
Exchange Rate Expectations 476
Purchasing Power Parity 476
Monetary Policy and the Exchange Rate 478
Pegging the Exchange Rate 478
The People's Bank of China in the Foreign Exchange
Market 479

REVIEW 17.2 484

CHAPTER SUMMARY 485

CHAPTER REVIEW 486

■ EYE on the AUSTRALIAN ECONOMY

The Australian Balance of Payments 461

■ EYE on the GLOBAL ECONOMY

Current Account Balances Around the World 465

EYE on the AUSTRALIAN DOLLAR

Why Does Our Dollar Fluctuate? 475

EYE on the GLOBAL ECONOMY

Purchasing Power Parity 477

EYE on the GLOBAL ECONOMY

The Managed Yuan 481

■ EYE on YOUR LIFE

Your Foreign Exchange Transactions 481

EYE on the NEWS

Big Range of Exchange Rate Forecasts 482

Glossary G-1 Index I-1

Preface



Why?

With a crowded market of established macroeconomics textbooks, why have we written *Macroeconomics: Australia in the Global Environment* and its microeconomics companion? Is this rational behaviour?

We think so. We have been driven to write this book by what our own students and several hundred of our fellow economists in universities around the world have repeatedly told us. Economics is a core competency for the responsible

citizen and a foundation tool for every type of career. But the challenges of learning and teaching economics are formidable. Students have diverse backgrounds and learning styles. We must fit an entire course in macroeconomics into too few weeks. And we must meet the challenge of using new technologies in our classrooms.

As we contemplated these challenges, it became clear to us that to meet them, we needed to rethink the way we teach our subject and to create a new learning system for our students.

LOWERING THE BARRIERS TO ENTRY

Most economists want to teach a serious, analytical course that explains the core principles of our subject and helps students apply these principles in their lives and jobs. We are not content to teach "dumbed-down" economics. But most students drown rather than learn to swim when thrown into the deep end of the pool. In this book and its accompanying learning tools, we make painstaking efforts to lower the barriers to learning and to reach out to the beginning student.

We focus on core concepts. We steer a steady path between an overload of detail that swamps the students and a minimalist approach that leaves the student dangling with too much unsaid. We explain tough concepts with the simplest, most straightforward language possible, and we reinforce them with clear, fully explained graphs. And we offer students a rich array of active learning tools that provide alternative ways of accessing and mastering the material.

■ Focus on Core Concepts

Each chapter concentrates on a manageable number of main ideas (most commonly three or four) and reinforces each idea several times throughout the chapter. This patient, confidence-building approach guides students through unfamiliar terrain and helps them to focus their efforts on the most important tools and concepts of our discipline.

Figures That Tell the Whole Story

We developed the style of our figures with extensive feedback from focus group participants and student reviewers. All our figures make consistent use of colour to show the direction of shifts and contain detailed, numbered captions designed to direct students' attention step by step through the action. Because beginning students of economics are often apprehensive about working with graphs, we have made a special effort to present material in three ways—with graphs, words and tables—in the same figure. And in an innovation that seems necessary but is to our knowledge unmatched, nearly all of the information supporting a figure appears on the same page as the figure itself. No more flipping pages back and forth!

Many Learning Tools for Many Learning Styles

Our text and its integrated print and electronic learning package recognise that our students have a variety of learning styles. Some learn easily by reading the textbook; others benefit from audio and visual reinforcement. All students can profit from an active learning approach. The textbook comes with access to a suite of innovative learning tools, including tutorial software.

PRACTICE MAKES PERFECT

Everyone agrees that the only way to learn economics is to do it! Reading and remembering doesn't work. Active involvement, working problems and repeated self-testing: These are the ingredients to success in this subject. We have structured this text and its accompanying electronic and print tools to encourage learning by doing. The central device that accomplishes this goal is a tightly knit learning system based on our Learning Objectives–Review structure.

Learning Objectives

Each chapter opens with the chapter's Learning Objectives—a list of (usually) three or four tasks the student will be able to perform after completing the chapter. Each item in the Learning Objective corresponds to a major section of the chapter that engages the student with a conversational writing style, well-chosen examples and rich, carefully designed illustrations.

Reviews

A full-page Review containing Practice Problems and an In the News exercise, each with solutions, immediately follows each chapter section. The Reviews serve as stopping points and encourage students to review the concept and to practise using it before moving on to new ideas. Graphs and tables bring added clarity to the Review problems and solutions.

■ Chapter Summaries

At the end of each chapter, a Chapter Summary summarises what the student has just learned with a set of key points and a list of key terms.

Chapter Reviews

Following the Chapter Summary, the Chapter Review includes a set of Study Plan Problems and Applications, a set of Additional Problems and Applications, and a Multiple Choice Quiz.

Conveying the Excitement

Students learn best when they can see the point of what they are studying. We show the point in a series of *Eye On* ... features. Current and recent events appear in *Eye on the Australian Economy* boxes. We place our present experience in global and historical perspectives with *Eye on the Global Economy* and *Eye on the Past* boxes. *Eye on the News*, which appears once each chapter, is an extract from a news article with a related economic analysis. All of our *Eye On* ... boxes connect theory with reality.

ORGANISATION

We cover all the standard topics of the principles of macroeconomics curriculum. And we do so in the order that is increasingly finding favour. We believe that a powerful case can be made for teaching the subject in the order in which we present it here.

We begin with the fundamental questions of economics and an overview of the economic way of thinking; the key facts about the performance of the Australian and global economies and the circular flows through markets for goods and factors of production; the production possibilities frontier and the gains from trade; and demand and supply and the effects of price controls and sticky prices. We present the rest of the material in three broad parts, monitoring, understanding and policy.

A key organising device is the idea that at full employment, the real economy is influenced by only real variables and the price level is proportional to the quantity of money. This so-called "classical dichotomy" has been incredibly fruitful in advancing our understanding of both the full-employment economy and the ever-present cycles around full employment. By having a firm understanding of the real forces that determine potential GDP (and the natural unemployment rate), the student better appreciates the more complex interactions of real and monetary forces that make our economy fluctuate. Further, the student sees that the long-term trends in our economy play a larger role in determining our standard of living and cost of living than do the fluctuations around those trends.

Deciding the order in which to teach the components of macroeconomics involves a tradeoff between building all the foundations and getting to policy issues early in the course. There is little disagreement that the place to begin after the preliminaries of production possibilities and demand and supply, is with coverage of the definitions and measurement of the key economic aggregates. We provide a carefully paced and thoroughly modern treatment of this material with separate chapters devoted to GDP, jobs and unemployment, and inflation and the cost of living.

Our chapters on understanding the macroeconomy begin with the real forces that determine potential GDP and its long-term growth rate, followed by an explanation of how financial markets work to channel saving and harness it to bring the capital accumulation that feeds economic growth.

We then turn to the monetary economy and explain what money is, how it is created, and how its quantity determines the price level and the cost of living.

With all the prerequisites in place, we provide a well-paced and comprehensive account of the aggregate supply-aggregate demand model of the determination of real GDP and the price level. We follow this material with an optional explanation of the traditional Keynesian model of aggregate demand and round off the part with an explanation of the short-run Phillips curve tradeoff between inflation and output (and unemployment).

Four policy chapters, including an explanation of how the foreign exchange market works, round off the coverage of macroeconomics.

Extensive reviewing suggests that most people like this structure. But we recognise that there is a range of opinion about sequencing, and we have designed our text so that it works equally well if other sequences are preferred. The **Flexibility Chart** on p. xxvi provides a guide to the alternative pathways.

RESOURCES FOR EDUCATORS AND STUDENTS

A suite of resources is provided to assist with delivery of the text, as well as to support teaching and learning. These resources can be downloaded from the Pearson website: www.pearson.com.au/9781488625596.

Solutions Manual

The Solutions Manual provides educators with worked solution to all of the endof-chapter problems in the textbook.

Test Bank

Available in Word[®] format, the Test Bank provides educators with a wealth of accuracy-verified testing material for homework and quizzing. Revised to match the 2nd edition, each Test Bank chapter offers a wide variety of multiple-choice and short-answer questions, ordered by key topics.

■ PowerPoint® Resource

We have created three sets of PowerPoint[®] lecture presentations based on our own 20 years of experience using this tool in our own classrooms. The three sets are:

- Lectures with full-colour, animated figures, and textbook tables
- Figures and tables from the textbook, animated with step-by-step walkthrough to enliven a user's own personal slides
- Eye On features

A student version of the lecture presentations is also available on MyLab Economics.

ACKNOWLEDGEMENTS

Working on a project such as this one generates many debts that can never be repaid. But they can be acknowledged, and it is a special pleasure to be able to do so here and to express our heartfelt thanks to each and every one of the following, without whose contributions we could not have produced *Macroeconomics: Australia in the Global Environment*.

We thank our exceptional reviewers, whose names appear on the following pages, who have made an enormous contribution to this text and MyLab Economics resources. Many have spent more time than we could have reasonably expected and provided comments that have been extremely helpful, even if not followed to the letter.

We thank the several thousand students whom we have been privileged to teach. The instant response that comes from that look of puzzlement or enlight-enment has taught us how to teach economics.

We thank our editorial team at Pearson Australia. Portfolio Manager Rebecca Pedley, working with Development Editor Anna Carter, have enthusiastically guided this project and helped us to shape it to being the best possible fit for today's students and teachers. Editorial & Design Production Manager Bernadette Chang, working with Copy Editor Dina Cloete and Senior Rights and Permissions Editor Lisa Woodland, ensured that the finished text meets the highest standards of design and accuracy. Digital Product Manager Sachin Dua managed the revision of our powerful MyLab Economics.

We thank Steven Barrett for his outstanding contribution to the Test Bank. We thank Richard Parkin, our technical illustrator, who created the figures in the text, the animated figures in the PowerPoint[®] presentations and contributed many ideas to improve the clarity of our illustrations in all media

Finally, we thank Jeannie Shearer, our long-standing personal assistant, who worked closely with us to create MyLab Economics exercises and the Help Me Solve This feature, and Sharmistha Nag, our new personal assistant, who made daily news problems available in the MyLab Economics assignment manager for easy use in tests, quizzes and homework and helped in other ways with our digital resources. We also thank Jeannie Shearer for her outstanding contribution to the Solutions Manual.

Robin Bade Michael Parkin robinb@econedu.com.au michaelp@econedu.com.au