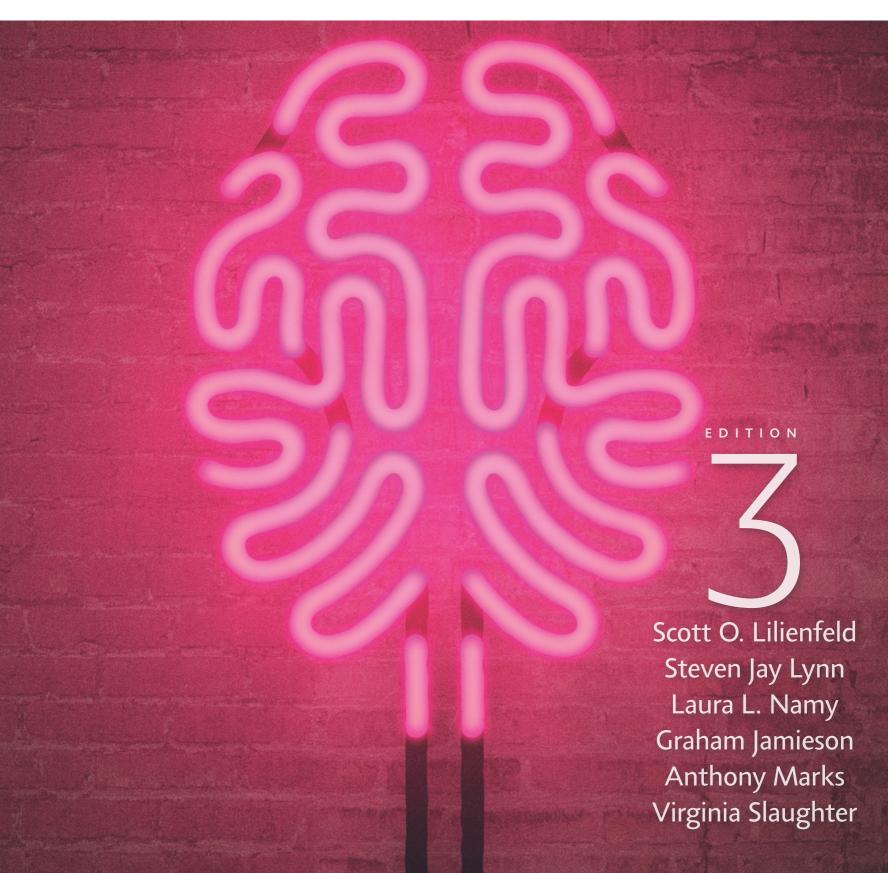
# PSYCHOLOGY

FROM INQUIRY TO UNDERSTANDING



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## Preface

'Why don't we remember what happened to us as babies?' 'Is human intelligence purely genetic?' 'Can people actually become addicted to gambling or sex?' 'Does everyone see colours exactly same way?' 'Is the polygraph test really a "lie detector"?' 'Should we trust most self-help books?'

Psychology students, as all citizens, are bombarded daily with information—and misinformation—that shapes how they understand the world and their place in it. Whether it is from social media, movies, self-help books or advice from friends, our students encounter information and explanations—many of which are inaccurate or misleading—about sex and romance, drug use, intelligence testing, parenting, mental illness, psychotherapy and a host of other topics. Much of the time, the questions about these issues that most fascinate students are precisely those that psychologists routinely confront in their research, teaching and practice. This is both a blessing and a curse—on the one hand, we as instructors have a natural 'hook' because students find the topic inherently interesting. On the other hand, we also face the challenge of coaxing students away from their intuitions, so that they can begin to think scientifically about evidence regarding mind, brain and behaviour.

As consumers of information, we all need help evaluating the bewildering variety of claims stemming from the vast world of popular psychology. This goal is especially critical in a world in which fake news is becoming increasingly challenging to distinguish from real news. Without a framework for evaluating evidence, making sense of these often contradictory assertions can be a bewildering task for anyone. It is not surprising that the untrained student can find claims regarding topics such as memory and mood-enhancing drugs, the over-prescription of stimulants, the effectiveness of antidepressants and the genetic bases of psychiatric disorders difficult to evaluate. Moreover, it is challenging for those who have not been taught to think scientifically to resist the allure of extraordinary psychological claims that lie beyond the margin of scientific knowledge. Without a guide for distinguishing adequate from inadequate evidence, our students are left to their own devices when it comes to weighing the merits of these claims.

Our goal in this text, therefore, is to empower students to apply scientific thinking to the psychology of their everyday lives. By applying scientific thinking—thinking that helps protect us against our tendencies to make mistakes—we can better evaluate claims about both laboratory research and daily life. In the end, we hope that students will emerge with the critical-thinking skills and open-minded scepticism they need to distinguish psychological misinformation from psychological information. The text is designed to encourage students to keep an open mind to new claims, but to insist on and evaluate evidence informing these claims. Indeed, our overarching motto is that of space scientist James Oberg (sometimes referred to as 'Oberg's dictum'): *Keeping an open mind is a virtue, just so long as it is not so open that our brains fall out*.

## What's new in this edition?

Psychology: From Inquiry to Understanding continues to emphasise the importance of scientific-thinking skills. This third Australian edition maintains the vision and tone students enjoyed in previous editions. We have significantly updated the content by integrating new findings, highlighting fresh debates and challenges to psychology (such as the replicability crisis) and introducing new sections on emerging areas of research.

## General changes

- New colour-coded biological art orients students at both the macro and micro levels as they
  move through the text.
- New 'Challenge your assumptions' questions at the start of each chapter ask students what
  they believe they know about psychology. These questions also serve to preview the key
  topics that will be discussed in each chapter.
- Fully revised 'Evaluating claims' scenarios prompt students to use scientific-thinking skills to evaluate claims they are likely to encounter in various forms of media.
- New 'Fact or fiction?' questions challenge students' ability to distinguish supported from unsupported claims. These self-tests are peppered throughout each chapter, with answers provided at the end of the chapter.
- New 'Stop and think' questions embedded throughout each chapter invite students to write short critical-thinking-based responses to questions about the chapter content.

## New content and updated research

- Chapter 1 (Science and pseudoscience in psychology) features new timely coverage of the replicability crisis, as well as enhanced discussion of confirmation bias.
- Chapter 2 (Research methods) includes a new section on qualitative data analysis, a broader discussion of the role of response sets in psychological assessment and enhanced guidance on evaluating the claims made for psychological research.
- Chapter 3 (Biological psychology) includes new content regarding potential pitfalls in evaluating evidence from functional brain-imaging studies, as well as an introduction to epigenetics.
- Chapter 4 (Sensation and perception) provides expanded coverage of inattentional blindness, the science of perception underlying stage magic and the study of extrasensory perception. This chapter also covers new sensory illusions created in the laboratory by perception scientists, such as the rubber hand illusion.
- Chapter 5 (Consciousness) features enhanced discussion of a variety of topics including synaesthesia, brain activity during death, the effects of recreational drugs on the brain and Hobson's dream theory of proto-consciousness. The coverage of sleep has been significantly augmented to include expanded coverage of sleep disorders, sleep in non-human species and the amount of sleep needed on a daily basis. Discussion of meditation, hypnosis and hallucinogenic drugs has also been expanded.
- Chapter 6 (Learning) includes new coverage of Little Albert, greater discussion of the role
  of classical conditioning in disgust reactions and greater coverage of learning in unsupervised environments and of the role of mirror neurons in learning.
- Chapter 7 (Memory) includes new research on individual differences, context effects, false memories, overcoming memory biases and the neural basis of spatial memory in the bird, Clark's nutcracker. The chapter offers enhanced coverage of interventions to potentially decrease the risk of dementia and memory loss that accompanies ageing, as well as cross-cultural differences in early memories.
- Chapter 8 (Thinking, reasoning and language) has been reorganised so that it now begins
  with thinking and reasoning. The chapter features enhanced coverage of decision making,
  the emerging topics of neuroeconomics and distributed cognition, a new *Psychomythology*box on myths about sign language and expanded coverage on learning to read.
- Chapter 9 (Intelligence and IQ testing) provides new coverage of molecular genetic research on intelligence, the effects (or lack thereof) of brain-training programs on intelligence and working memory, the predictive validity of IQ tests, the effects of early intervention programs on IQ, sex differences in mental abilities, stereotype threat and IQ, and the relationship between emotional intelligence and IQ.
- Chapter 10 (Human development) includes a discussion of epigenetics, new sections differentiating premature birth from low birth weight (including their causes and consequences), discussion of the research on early menarche, an updated *Psychomythology* box on apps designed to increase infant intelligence, expanded coverage of temperament and attachment, a new section on transgender development and updated citations of current evidence on the developing brain.

- Chapter 11 (Emotion and motivation) features new coverage of research on primary and secondary emotions, the facial feedback hypothesis, nonverbal behaviours and lie-detection methods, positive psychology and self-esteem. The chapter also includes new discussion of bariatric surgery, binge-eating and purging disorders, as well as enhanced coverage of intrinsic/extrinsic motivation, Maslow's hierarchy of needs, the glucostatic theory of hunger, sexual desire and similarity and attraction.
- Chapter 12 (Stress, coping and health) includes new coverage of post-traumatic growth, stress and social media, and hookah smoking and electronic cigarettes. The chapter also features expanded coverage of PTSD, the tend-and-befriend response and oxytocin, optimism, coronary heart disease and controversies related to moderate drinking.
- Chapter 13 (Social psychology) offers new coverage of the replicability crisis and its implications for social psychology, cultural differences in the fundamental attribution error, scientific controversies concerning the Milgram obedience and Zimbardo prison studies, viewpoint diversity, political polarisation, 'brainwashing', potential media influences on aggression, cyber aggression, psychological research on correcting misconceptions, stereotyping and out-group homogeneity, and implicit prejudice and prejudice-reduction interventions.
- Chapter 14 (Cross-cultural psychology) includes new coverage of cross-cultural differences in basic processes of cognition, expression of anger and its effect on health, socialisation and helping behaviours. The chapter also includes extended coverage of research on acculturation and multicultural identity.
- Chapter 15 (Personality) includes new coverage of molecular genetic research on personality, neuroscience research purportedly offering support for psychodynamic assertions, controversy regarding the efficacy of psychodynamic therapy, the ability to infer personality from social media and cross-cultural research on the five-factor model of personality.
- Chapter 16 (Psychological disorders) offers new coverage of the recent developments in diagnosis of mental disorders, including the development of the Research Domain Criteria (RDoC); discussion of inflammation as a potential trigger of depression and schizophrenia; genetics, the immune system and 'overpruning' of synapses in schizophrenia; and the role of sleep disturbances in dissociation. Coverage has also been expanded on suicide and borderline personality disorder.
- Chapter 17 (Psychological and biological treatments) includes new coverage related to
  meeting needs for psychological services, existential therapy, ecological momentary assessment, unified integrative psychotherapy protocols and customised psychotherapeutic
  interventions. The chapter also features expanded coverage of Alcoholics Anonymous,
  non-specific factors in psychotherapy, combining medication with psychotherapy and transcranial stimulation.

## From inquiry to understanding: the framework in action

As instructors, we find that students new to psychology tend to learn best when information is presented within a clear, effective and meaningful framework—one that encourages inquiry along the path to understanding. As part of the inquiry to understanding framework, our pedagogical features and assessment tools work to empower students to develop a more critical eye in understanding the psychological world and their place in it.

#### 1 EXTRAORDINARY CLAIMS

Is the evidence as strong as the claim?

#### 2 TESTING PREDICTIONS

Can the claim be tested?

#### 3 OCCAM'S RAZOR

Does a simpler explanation fit the data just as well?

#### 4 REPLICABILITY

Can the results be duplicated in other studies?

#### **5 RULING OUT RIVAL HYPOTHESES**

Have important alternative explanations for the findings been excluded?

#### 6 CORRELATION VS CAUSATION

Can we be sure that A causes B?

## Thinking scientifically

In Chapter 1, we introduce readers to the six principles of scientific thinking, which comprise an integrated framework for lifelong learning in psychology. Coloured arrows in the margin indicate whenever the principles are referenced to reinforce these scientific-thinking principles in students' minds. In this way, students come to understand these principles as key skills for evaluating claims in scientific research and in everyday life.

## Applications of scientific thinking

In keeping with the text's theme, the fully reconceived Evaluating claims feature prompts students to use scientific-thinking skills to evaluate claims they are likely to encounter in various forms of media.

A new feature for the third Australian edition, Fact or fiction? invites students to test their ability to distinguish empirically supported versus unsupported claims. These self-tests are peppered throughout the chapter and the answers are provided at the end of the chapter.

Throughout the text Psychomythology boxes focus in depth on a widespread psychological misconception. In this way, students will come to recognise that their commonsense intuitions about the psychological world are not always correct and that scientific-thinking methods are needed to separate accurate from inaccurate claims.

### Australian cultures

Australia is truly a melting pot of different people with different experiences and interpretations, so wherever applicable we highlight noteworthy research findings bearing on cultural differences. By doing so, you will come to understand that many psychological principles have boundary conditions and that much of contemporary psychology focuses on differences as much as commonalities. Chapter 14 is dedicated to covering cross-cultural psychology and the specific issues unique to the culture of Indigenous Australians. This chapter, originally written by Associate Professor Alex Main, Honorary Fellow at Murdoch University, has been extensively revised for the third Australian edition by Dr Takeshi Hamamura, Curtin University.

## A focus on meaningful pedagogy: helping students succeed in psychology

Our goal of applying scientific thinking to the psychology of everyday life is reflected in the text's pedagogical plan. The features in the text, the built-in quizzing and the print and media supplements are designed to help students achieve a mastery of the subject and succeed in the course.

Challenge your assumptions questions, located at the start of every chapter, ask students what they know about psychology. They also serve to preview the key topics that will be discussed in each chapter.

Each chapter is organised around numbered **Learning objectives**, which are listed in full at the start of the chapter and again at each major section under which they are covered. The in-chapter assessment material is also organised around these objectives. Students'

understanding of important terminology is enhanced with our on-page margin definitions, listed in full in an end-of-book **Glossary.** 

**Colour-coded biological art** orients students at both the micro and macro levels as they move throughout the text and forge connections among concepts.

Each chapter contains relevant and interesting **Fact or fiction?** self-tests designed to challenge students' ability to distinguish supported from unsupported claims. **Stop and think** questions invite students to write short critical-thinking-based responses about the chapter content.

# Putting scientific thinking to the test: innovative and integrated educator resources

Psychology: From Inquiry to Understanding is accompanied by a collection of teaching and learning supplements designed to reinforce the scientific-thinking skills from the text. These supplements 'put scientific thinking to the test' by reinforcing our framework for evaluating claims and assessing students' ability to think scientifically in a variety of psychological and real-world situations.

#### Test Bank

The Test Bank provides a wealth of accuracy-verified testing material. Updated for the new edition, each chapter offers a wide variety of question types, arranged by learning objective and tagged by APAC graduate attributes.

### Instructor Manual

The Instructor Manual provides detailed concepts, discussion topics and activities to enrich lessons.

## Digital image PowerPoint slides

All the diagrams and tables from the course content are available for lecturer use.

## Acknowledging our amazing psychology community

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## Reviewers

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